

MDZ

Computer Service

News!

Vol 1, No 3

December 1, 1989

CHRISTMAS
Joy

1989

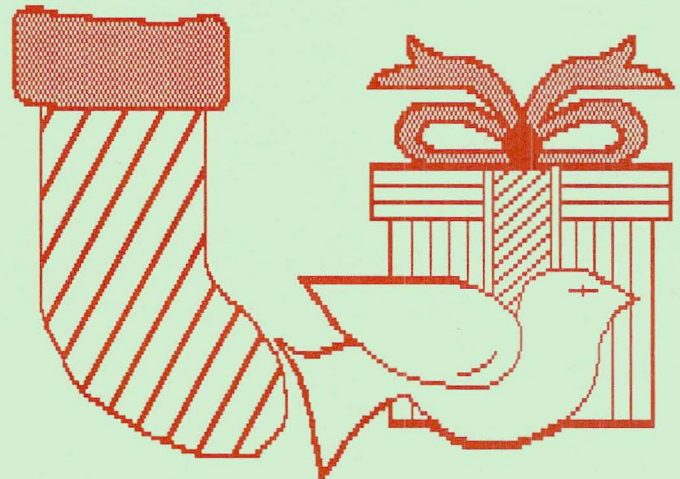
All Destiny computers are specially priced for the holiday season. This is absolutely the best time to purchase a new computer whether for the home or for the office. Prices on all systems have continued to drop this year and now represent the best buys in history!

POWER USERS

If you are a "power user" and want the latest and fastest, the 80286 and 80386 systems are now just a few hundred dollars more than XT type systems. As an example, an 80286 at 12 Mhz is about \$300 more (but 5 times faster) than an 8088 at 10Mhz, while an 80386 at 20 Mhz is about \$950 more (but 6-10 times faster) than the same 8088. These advanced machines represent tremendous computing power for your dollar and are available now at MDZ Computer Service. Call for a quote on your system of choice.

Since the gap in price between the slower XT style computers and the much quicker AT computers has nar-

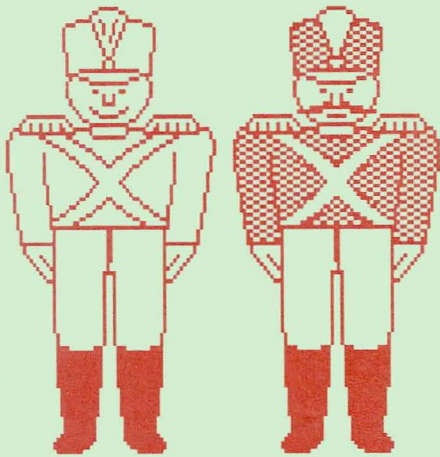
rowed so much, most industry representatives now recommend bypassing the XT computer in favor of the much more powerful AT and 80386 computer systems. If you would like to know the relative performance of your present computer, call MDZ and we will be glad to run an analysis of your system and tell you how much faster your programs could be running on a Destiny computer from MDZ. Watch for details on the new Destiny 80486 computer.



NOEL NOVELL

MDZ is now actively involved in Novell networked computer systems. If your application calls for more than one work station, you may need to investigate a network system. Basically a network is a system where two or more computers are wired together so that they can "talk" to each other and function as a single computer.

A network is made up of one or more file servers which are generally the fastest computers in the network which are used to store files common to everyone in the network, and 1 or more work stations which access the information in the file server but act as stand alone computers to process that information.



Novell offers an entry level system (ELS I) for those needing 4 or fewer work stations, an entry level system (ELS II) for those needing up to 8 work stations, and an advanced version for up to 100 work stations.

All levels of Novell are available through MDZ Computer Service. Please call if you need more information or would like to talk about the possibility of installing a network computer system in your business.



ORDER SOFTWARE FOR CHRISTMAS

MDZ is offering 25% off list for all software ordered through Christmas. If you are looking to get software for your business or home for Christmas, this is the time for you to act. We can order software for all popular computers including IBM and compatibles, Apples (II & Mac), and Commodore. You pay 25% off the list price and have your software usually within 2 working days of placing the order. Hard to find items may take longer so be sure and place your order early to allow for Christmas delivery.

Christams Ribbons

Wrap your printer with a new ribbon for Christmas. We have a large stock of ribbons for many popular printers, including: Star NX-1000 & Rainbow, Panasonic 1124, Fujitsu 2300, 3400, & 5600, TI 810, Apple Black, Okidata 182/192/320/292, and Epson Apex 80 & L-1000. Priced **very** competitively!

NEW SALES POLICY

Since the first days of MDZ Computer Service, we have not required a deposit on computer systems ordered. It has been our policy to collect on all machines after we have delivered the product.

We have recently encountered a situation where a customer placed an order but then decided not to accept the computer when it was ready for delivery. There used to be a day when people gave their word and then did what they said they would do. All Destiny computers are ordered specifically to the user's specifications which puts a real hardship on us when a customer refuses to accept a computer which he ordered.

Our new policy now requires us to accept a deposit of 1/2 the total purchase price with each order placed with MDZ. Rest assured, we will always do our utmost to live by the promises we make to our customers when you place your confidence in us by ordering computer systems from MDZ.

ALLELUIA



MDZ Computer Service wants to wish you a very Merry Christmas and a Happy New Year!